



Ibrahim Fahd

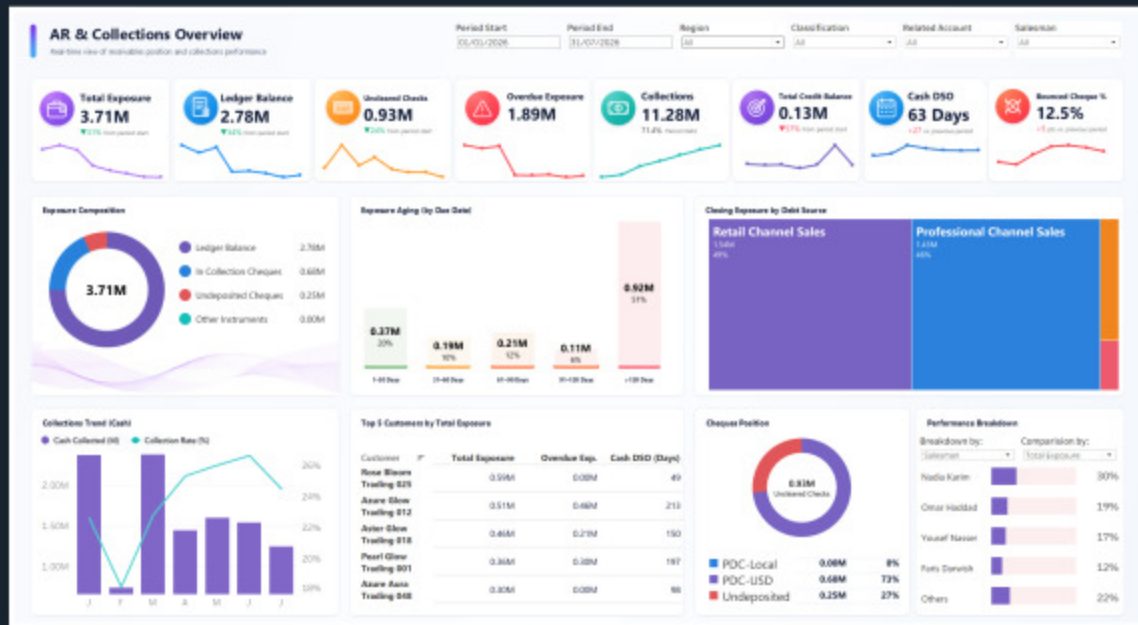
Senior BI & Analytics

Dashboards & Reporting | Data Foundations | AI & Automation

Executive project brief

AR & Collections Intelligence: From Receivables Data to Decision-Ready Control

A governed AR and collections intelligence solution that turns accounting transactions into a clear view of exposure, aging, collections, cheque positions and cash performance.



BUSINESS PROBLEM

Traditional AR reporting often treats the ledger balance as the complete receivables position. That becomes misleading when collections include uncleared cheques, aging depends on due dates, cheque status changes over time and the same customer position must be understood across different accounts and business dimensions. The core problem was therefore not building another receivables dashboard.

THE SOLUTION

I treated the AR position as a financial state that had to be reconstructed from transaction history rather than read from a single balance field. The model separates ledger exposure from uncleared instruments, evaluates aging by due date, follows cheque movement through its lifecycle and keeps collections, Cash DSO, bounced cheque rate, credit balances and debt-source analysis aligned to the selected reporting period.